

New Year Update

The market has been very busy for the first few weeks of 2021, and I have been getting frequent calls on all listings, together with many buyer and purchase inquiries. With interest rates at an all-time low and 5-year mortgage rates as low as 1.74% the phone has been ringing.

As this market turns the corner, it's a good time to sell a property whether it be commercial or residential, particularly for anyone who has been waiting out the COVID 19 storm. Please call me if you have a property that you may want to list.

Although rates are high, financing has never been tighter with all of the banks in "COVID 19 risk adverse mode". I can help with difficult cases, if you or a friend may have any need for assistance. I do have some investors with deep pockets for the right opportunity, and as always, I am an expert at navigating through bank and lender policies.

Personally, I was able to take advantage of the COVID 19 slow down to purchase an investment property on Vancouver Island. I now consider myself to be a bit of an expert in the Island market. If you would like assistance with an investment in a market where fundamentals make sense and prices are still affordable, please call to discuss.

I would love to hear from you, please send me a note or give me a call if you have a moment.

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